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15 UNITED STATES DISTRICT COURT  
16 NORTHERN DISTRICT OF CALIFORNIA

17 IN RE: JUUL LABS, INC., MARKETING,  
18 SALES PRACTICES, AND PRODUCTS  
LIABILITY LITIGATION

**Case No. 19-md-02913-WHO**

**NOTICE OF MOTION, MOTION, AND  
MEMORANDUM OF POINTS AND  
AUTHORITIES IN SUPPORT OF NON-  
MANAGEMENT DIRECTOR  
DEFENDANTS' OMNIBUS *DAUBERT*  
MOTION**

19 *This Document Relates to*  
20 ALL ACTIONS  
21

*[[Proposed] Order Filed Concurrently  
Herewith]*

22  
23  
24 Date: To be determined  
Time: To be determined  
25 Courtroom: 2  
26 Judge: Hon. William H. Orrick  
27  
28

**NOTICE OF MOTION AND MOTION**

**PLEASE TAKE NOTICE** that on a day and time to be determined by the Court, in Courtroom 2 of this Court, located at 450 Golden Gate Avenue, 17th Floor, San Francisco, California, Defendants Hoyoung Huh, Nicholas Pritzker, and Riaz Valani will and hereby do move the Court for an order excluding certain testimony of Plaintiffs' putative experts Steven B. Boyles, Minette E. Drumwright, Thomas E. Eissenberg, Neil E. Grunberg, Bonnie Halpern-Felsher, Robert K. Jackler, Robert W. Johnson, Sharon Levy, Eric N. Lindblom, Anthony R. Pratkanis, Judith J. Prochaska, Robert N. Proctor, Kurt M. Ribisl, Alan L. Shihadeh, and Jonathan P. Winickoff.

DATED: December 23, 2021

Respectfully submitted,

By: /s/ Michael J. Guzman

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1 **STATEMENT OF THE ISSUES TO BE DECIDED**

2 Whether this Court should exclude Plaintiffs' proposed expert testimony regarding the  
3 Non-Management Directors.

4 **INTRODUCTION AND SUMMARY OF ARGUMENT**

5 Plaintiffs seek to offer the opinions of experts whose proposed testimony regarding the  
6 Non-Management Directors satisfies none of the prerequisites set forth in Rules 403 and 702 of  
7 the Federal Rules of Evidence. These experts fall into two groups. The experts in the first group,  
8 exemplified by Professor Minette E. Drumwright, address some subjects that may be within their  
9 areas of expertise but are not directly relevant to the Non-Management Directors. But when these  
10 experts opine about the Non-Management Directors, they venture into areas where they have no  
11 expertise (such as corporate governance), and they opine on ultimate issues of law and fact  
12 without making any attempt to employ some reliable methodology. Far from helping the jury,  
13 their opinions would displace the jury. The Court must exclude their testimony.

14 The second group consists of two professional experts who comment upon [REDACTED]  
15 [REDACTED]  
16 [REDACTED]. These individuals offer no helpful or relevant opinions. The first  
17 – Robert W. Johnson – simply reviewed deposition transcripts, while the second – Steven B.  
18 Boyles – presents [REDACTED], a remedy that is unavailable  
19 as a matter of law.

- 20 • Professor Minette E. Drumwright seeks to testify about [REDACTED]  
21 [REDACTED]  
22 [REDACTED]. *See infra* Part I. She also claims that the Non-  
23 Management Directors [REDACTED]  
24 [REDACTED]. But Drumwright's purported marketing expertise does  
25 not qualify her [REDACTED]  
26 [REDACTED] are  
27 irrelevant and prejudicial. They cannot help (and will only confuse) the jury because these  
28

lawsuits concern the legality, not the ethics, of the Non-Management Directors' alleged conduct.

- Steven B. Boyles purports to [REDACTED]. See *infra* Part II. This “analysis” is inadmissible because it appears intended to [REDACTED]. Boyles’s analysis also is unreliable: it misapplies [REDACTED], which itself is unreliable; ignores and contradicts the factual record; makes unrealistic assumptions; and generates absurd results. For example, Boyles’s analysis assumes (contrary to Plaintiffs’ own complaints) that [REDACTED]. And it concludes that, [REDACTED].
- Robert W. Johnson, a self-described “forensic economist” with only an undergraduate degree in economics and a Master’s degree in Business Administration, claims to analyze [REDACTED]. See *infra* Part III. But the only input into Johnson’s “analysis” – which consists [REDACTED] – is the Non-Management Directors’ deposition transcripts, which the jury can review for itself. Johnson’s “analysis” is also unreliable, because he simply asks [REDACTED]. He does not consider whether [REDACTED] and whether [REDACTED]. He also ignores that [REDACTED].
- Plaintiffs’ remaining experts – Thomas E. Eissenberg, Neil E. Grunberg, Bonnie Halpern-Felsher, Robert K. Jackler, Sharon Levy, Eric N. Lindblom, Anthony R. Pratkanis, Judith J. Prochaska, Robert N. Proctor, Kurt M. Ribisl, Alan L. Shihadeh, and Jonathan P. Winickoff – all opine that [REDACTED]. See *infra* Part IV. They opine on legal and factual matters such as [REDACTED].

1 [REDACTED]  
 2 [REDACTED] But none of these doctors, psychologists, professors,  
 3 tobacco-policy researchers, engineers, and historians are qualified to evaluate those issues.  
 4 These “experts” use no reliable methodology, and do not employ any relevant knowledge.  
 5 Instead, they all propound the same factual narrative based on a curated selection of record  
 6 evidence and their weighing of the credibility of various fact witnesses. Some of their  
 7 opinions are highly prejudicial – Proctor, for example, seeks to opine that [REDACTED]  
 8 [REDACTED]

### 9 LEGAL STANDARD

10 Expert testimony is admissible only if:

11 (1) the witness is sufficiently qualified as an expert by knowledge, skill, experience,  
 12 training, or education; (2) the scientific, technical, or other specialized knowledge will help  
 13 the trier of fact to understand the evidence or to determine a fact in issue; (3) the testimony  
 14 is based on sufficient facts or data; (4) the testimony is the product of reliable principles  
 and methods; and (5) the expert has reliably applied the relevant principles and methods to  
 the facts of the case.

15 *City of Pomona v. SQM N. Am. Corp.*, 750 F.3d 1036, 1043 (9th Cir. 2014) (citing Fed. R. Evid.  
 16 702). Expert testimony should be excluded “if its probative value is substantially outweighed by a  
 17 danger of . . . unfair prejudice, confusing the issues, misleading the jury, undue delay, wasting  
 18 time, or needlessly presenting cumulative evidence.” Fed. R. Evid. 403; *see United States v.*  
 19 *Hankey*, 203 F.3d 1160, 1168 (9th Cir. 2000). The party offering expert testimony bears the  
 20 burden of proving that it meets these requirements. *Lust v. Merrell Dow Pharm., Inc.*, 89 F.3d  
 21 594, 598 (9th Cir. 1996).

22 This Court must exclude an expert’s testimony to the extent that it offers opinions beyond  
 23 the expert’s area of expertise, as determined by the expert’s “knowledge, skill, experience,  
 24 training, or education.” Fed. R. Evid. 702; *see also Planned Parenthood Fed’n of Am., Inc. v. Ctr.*  
 25 *for Med. Progress*, 402 F. Supp. 3d 615, 720–21 (N.D. Cal. 2019) (Orrick, J.) (an expert cannot  
 26 testify “beyond his area of expertise”); *Daubert v. Merrell Dow Pharm., Inc.*, 43 F.3d 1311, 1315  
 27 (9th Cir. 1995) (“*Daubert II*”) (“The question of admissibility only arises if it is first established  
 28 that the individuals whose testimony is being proffered are experts in a particular scientific

1 field.”).

2 This Court also must exclude experts whose testimony is unhelpful. *Daubert II*, 43 F.3d at  
 3 1321 n.17 (“Federal judges must . . . exclude proffered scientific evidence under Rules 702 and  
 4 403 unless they are convinced that it speaks clearly and directly to an issue in dispute in the case,  
 5 and that it will not mislead the jury.”). Testimony can be unhelpful for many reasons. To start,  
 6 testimony is unhelpful if it does not “fit” viable liability theories and, as a result, does not  
 7 “logically advance[] a material aspect of [Plaintiffs’] case.” *Id.* at 1315.

8 Next, expert opinions that invade the province of the jury are unhelpful. *United States v.*  
 9 *Binder*, 769 F.2d 595, 602 (9th Cir. 1985) (holding that an expert could not “usurp the jury’s fact-  
 10 finding function”), *overruled on other grounds sub nom. United States v. Morales*, 108 F.3d 1031,  
 11 1035 n.1 (9th Cir. 1997) (en banc). An expert invades the jury’s province by “constructing a  
 12 factual narrative based upon record evidence,” or otherwise finding facts. *Aya Healthcare Servs.,*  
 13 *Inc. v. AMN Healthcare, Inc.*, 2020 WL 2553181, at \*6 (S.D. Cal. May 20, 2020), *aff’d*, 9 F.4th  
 14 1102 (9th Cir. 2021); *LinkCo, Inc. v. Fujitsu Ltd.*, 2002 WL 1585551, at \*1–2 (S.D.N.Y. July 16,  
 15 2002) (when an expert’s report is based on a review of “documents, computer documents,  
 16 computer files, deposition transcripts and exhibits,” the “testimony by fact witnesses familiar with  
 17 those documents would be far more appropriate . . . and renders [the expert’s] secondhand  
 18 knowledge unnecessary”) (internal quotation marks omitted). Moreover, because credibility  
 19 determinations are a critical part of the jury’s factfinding role, an expert cannot make them.  
 20 *United States v. Candoli*, 870 F.2d 496, 506 (9th Cir. 1989) (“The jury must decide a witness’  
 21 credibility.”).

22 Finally, experts invade the jury’s province by offering legal conclusions, *see Nationwide*  
 23 *Transp. Fin. v. Cass Info. Sys., Inc.*, 523 F.3d 1051, 1058 (9th Cir. 2008), or opinions about  
 24 parties’ intent, *Therasense, Inc. v. Becton, Dickinson & Co.*, 2008 WL 2037732, at \*4 (N.D. Cal.  
 25 May 12, 2008) (“[N]o expert of any kind will be allowed to speculate as to anyone’s subjective  
 26 intent or knowledge.”); *In re Rezulin Prods. Liab. Litig.*, 309 F. Supp. 2d 531, 547 (S.D.N.Y.  
 27 2004) (“Inferences about the intent or motive of parties or others lie outside the bounds of expert  
 28 testimony.”). Such opinions “have no basis in any relevant body of knowledge or expertise.” *Aya*

1 *Healthcare*, 2020 WL 2553181, at \*5 (internal quotation marks omitted).

2 Last, this Court must exclude witnesses whose opinions are based on unreliable data or  
 3 methods. An expert's methodology is not reliable if the expert merely offers a subjective view of  
 4 the evidence or if the results are impossible to replicate. *See, e.g., AIG Ret. Servs., Inc. v. Altus*  
 5 *Fin. S.A.*, 2011 WL 13213589, at \*4 (C.D. Cal. Sept. 26, 2011) (excluding expert opinions that  
 6 were just the experts' "subjective view of the evidence, which the jury is more than capable of  
 7 interpreting," as unreliable and unhelpful); *Wyatt Tech. Corp. v. Malvern Instruments, Inc.*, 2010  
 8 WL 11505684, at \*6–7 (C.D. Cal. Jan. 25, 2010) (excluding an expert as unreliable because his  
 9 "experiments [were] conducted in a way that does not allow any other expert to replicate them"),  
 10 *aff'd in part*, 526 F. App'x 761 (9th Cir. 2013).

## 11 ARGUMENT

### 12 I. THE COURT SHOULD EXCLUDE MINETTE E. DRUMWRIGHT'S 13 CORPORATE GOVERNANCE OPINIONS BECAUSE SHE LACKS RELEVANT 14 EXPERTISE, AND HER PROPOSED TESTIMONY IS UNHELPFUL, 15 UNRELIABLE, AND LIKELY TO CONFUSE THE JURY

16 Minette E. Drumwright is unqualified to offer expert opinions on [REDACTED]  
 17 [REDACTED], because she has no expertise in corporate  
 18 governance. Her opinions regarding the Non-Management Directors are unhelpful to the jury,  
 19 unreliable, and prejudicial. She should be precluded from offering such testimony.

#### 20 A. Drumwright Is a Marketing Professor Who Purnorts to Onine on [REDACTED]

21 Drumwright is a Professor at the University of Texas at Austin. Drumwright Report (Ex.  
 22 A) at 1. She has a Ph.D. in Business Administration (Marketing) from the University of North  
 23 Carolina at Chapel Hill. *Id.* at 6. Drumwright researches and teaches "in the areas of marketing,  
 24 advertising, ethics, and corporate social responsibility." *Id.* at 2. She worked for eight years in  
 25 advertising and public relations, as a public relations specialist for a public relations agency and an  
 26 account executive for an advertising agency. *See id.* at 3. She also served as a public relations  
 27 director for Baylor University. *See id.* Drumwright has taught marketing in executive education  
 28 programs, and has served on nonprofit boards (e.g., St. Andrew's Episcopal School of Austin), *id.*,  
 [REDACTED]

1 [REDACTED] Drumwright Tr. (Ex. B) 251:23-252:11.

2 Drumwright offers two opinions regarding the Non-Management Directors. First, she  
3 opines that [REDACTED]

4 [REDACTED] Based on her selective reading of the record, and her  
5 crediting the testimony of one witness over others, she offers a factual conclusion that [REDACTED]

6 [REDACTED]  
7 [REDACTED]. Drumwright Report at 9. In support  
8 of her opinions, Drumwright invokes [REDACTED]

9 [REDACTED]  
10 [REDACTED]  
11 [REDACTED] According to Drumwright, [REDACTED]

12 [REDACTED]  
13 [REDACTED] *Id.* Finally, Drumwright claims that [REDACTED]  
14 [REDACTED]  
15 [REDACTED] *Id.* at  
16 9-10.

17 Second, Drumwright opines that [REDACTED]  
18 [REDACTED]  
19 [REDACTED]  
20 [REDACTED] *Id.* at 10. As support for this opinion, [REDACTED]

21 [REDACTED]  
22 [REDACTED]. Instead, she relies on [REDACTED]  
23 [REDACTED] Drumwright  
24 concludes that [REDACTED]

25 [REDACTED]  
26 [REDACTED]  
27 [REDACTED]  
28 [REDACTED]

1 [REDACTED] *Id.*

2 **B. Drumwright Is Unqualified to Testify on [REDACTED]**  
 3 **Because Her Expertise – If Any – Is in Marketing, Not Corporate Governance**

4 Drumwright is a marketing professor, and the Non-Management Directors do not  
 5 challenge her qualifications in the field of marketing. But Drumwright acknowledges that the  
 6 opinions she seeks to give regarding the Non-Management Directors are not “marketing and  
 7 advertising opinion[s].” Drumwright Tr. 330:5-16. Accordingly, whatever expertise she may  
 8 have in marketing or advertising does not qualify her to offer them.

9 Drumwright’s opinions concerning the Non-Management Directors are corporate-  
 10 governance opinions. Corporate governance encompasses “[e]very device, institution, or  
 11 mechanism that exercises power over decision-making within a corporation.” Jonathan R. Macey,  
 12 *Corporate Governance* at 2 (2008). That includes all aspects of corporate board behavior and  
 13 control of the corporation, such as the duties of board members and the composition of the board.  
 14 *See In re NVIDIA Corp. Derivative Litig.*, 2008 WL 5382544, at \*1 (N.D. Cal. Dec. 22, 2008)  
 15 (describing directors’ duties and board composition as “corporate governance” issues); Macey,  
 16 *Corporate Governance* at 51 (“The board of directors is at the epicenter of U.S. corporate  
 17 governance. . . . [C]orporations are managed by or under the direction of boards of directors,  
 18 making the directors literally the governors of the corporation.”). Drumwright’s opinions must be  
 19 supported by expertise in this field, because she purports to articulate [REDACTED]  
 20 [REDACTED]  
 21 [REDACTED]

22 Yet Drumwright has no expertise in corporate governance. She has not published a single  
 23 relevant article in this area. Drumwright Report Ex. A; Klausner Report (Ex. C) ¶ 22. She is

24 [REDACTED]  
 25 [REDACTED]. Drumwright Report at 112. She has never [REDACTED]

26 [REDACTED]. Drumwright Tr. 257:17-20. She has [REDACTED]

27 [REDACTED]. *Id.* 341:10-17. She has [REDACTED]  
 28 [REDACTED]



1 [REDACTED]. *Id.* 258:20-23. And despite her claim that [REDACTED]

2 [REDACTED]  
3 [REDACTED]  
4 [REDACTED] Drumwright Tr. 258:24-260:19.

5 Because Drumwright lacks expertise to opine on [REDACTED]  
6 [REDACTED] this Court must exclude her opinions regarding the Non-Management  
7 Directors (set forth in Parts IX and X of her Report). *See Planned Parenthood*, 402 F. Supp. 3d at  
8 720–21; *Poosh v. Phillip Morris USA, Inc.*, 287 F.R.D. 543, 547–48 (N.D. Cal. 2012) (an expert  
9 cannot testify in areas in which she lacks training or other qualifications); *Stonefire Grill, Inc. v.*  
10 *FGF Brands, Inc.*, 987 F. Supp. 2d 1023, 1039 (C.D. Cal. 2013) (prohibiting a witness from  
11 opining as an expert because he had never before testified or written about the subjects of his  
12 supposed expertise).

13 **C. Drumwright’s Testimony Is Unhelpful and Irrelevant Because Ethics Are Not**  
14 **Law, and She Serves as a Human Highlighter for Plaintiffs**

15 Drumwright’s ethics opinions cannot help the jury. The sources on which Drumwright  
16 bases both of her opinions – for example, [REDACTED]  
17 [REDACTED] – are not law, and do not purport to define or inform [REDACTED]  
18 [REDACTED] cannot assist the jury in determining potential legal  
19 liability. For that reason, courts have consistently excluded opinion testimony regarding ethics.  
20 *See, e.g., In re Bard IVC Filters Prods. Liab. Litig.*, 2018 WL 495187, at \*3 (D. Ariz. Jan. 22,  
21 2018) (excluding expert opinions based on “documents [that] contain ethical and practice  
22 guidance” and that “say nothing about the legal responsibilities of” the defendants); *In re Bard*  
23 *IVC Filters Prods. Liab. Litig.*, 2017 WL 6523833, at \*9 (D. Ariz. Dec. 21, 2017) (excluding  
24 expert opinions regarding ethics because ethics are not a proper subject of expert testimony); *In re*  
25 *Baycol Prods. Litig.*, 532 F. Supp. 2d 1029, 1053 (D. Minn. 2007) (“Personal views on corporate  
26 ethics and morality are not expert opinions.”); *In re Diet Drugs (Phentermine, Fenfluramine,*  
27 *Dexfenfluramine) Prods. Liab. Litig.*, 2001 WL 454586, at \*9 (E.D. Pa. Feb. 1, 2001) (excluding  
28 expert because ethics were, “at best, only marginally relevant” to the defendant’s legal liability).



1 Unlike law, these authorities are hortatory and non-binding. As Michael Klausner (a  
 2 renowned corporate governance expert and Professor at Stanford Law School) explains in his  
 3 Rebuttal Report, [REDACTED]

4 [REDACTED]  
 5 Klausner Report ¶ 30. No court has ever held that [REDACTED]  
 6 [REDACTED]. [REDACTED]  
 7 [REDACTED]  
 8 [REDACTED]  
 9 [REDACTED]

10 [REDACTED] also are too vague to regulate conduct and therefore cannot  
 11 assist the jury. [REDACTED]

12 [REDACTED] Drumwright Report at 9-10. These are platitudes, not legal  
 13 prescriptions. *See Rezulin*, 309 F. Supp. 2d at 543 (excluding expert opinions “regarding ethical  
 14 standards” because they “articulate[d] nothing save for the principle that” people “should be  
 15 honest,” a principle that is “so vague as to be unhelpful”) (internal quotation marks omitted); *see*  
 16 *also* Klausner Report ¶ 45 [REDACTED]

17 [REDACTED] And potential liability for not meeting [REDACTED]  
 18 [REDACTED] would be both indeterminate and limitless. *See id.* ¶ 35 [REDACTED]  
 19 [REDACTED]

20 [REDACTED] Admitting her testimony  
 21 would work a sea change in corporate governance law, subjecting corporate directors to a risk of  
 22 legal liability if, in the sole opinion of a marketing expert paid by a plaintiff, their corporations [REDACTED]  
 23 [REDACTED]  
 24 [REDACTED]

25 Drumwright’s [REDACTED] also contradict governing law. For example, Drumwright  
 26 asserts – and her opinions assume – that [REDACTED]

27 [REDACTED] Drumwright Report at 112 [REDACTED]  
 28 [REDACTED] Drumwright Tr.

1 281:20-282:23 [REDACTED]

2 [REDACTED] That is wrong.

3 Directors owe fiduciary duties to shareholders alone, and the shareholders' "best interest must  
4 always, within legal limits, be the end." *In re Trados Inc. S'holder Litig.*, 73 A.3d 17, 37 (Del.  
5 Ch. 2013) (internal quotation marks omitted); *see also* Klausner Report ¶ 14 [REDACTED]

6 [REDACTED]  
7 [REDACTED]  
8 [REDACTED] Drumwright's reliance on [REDACTED]  
9 [REDACTED] fails for the same reason: these authorities create  
10 no binding legal obligations on the Non-Management Directors. *See Bard*, 2018 WL 495187, at  
11 \*3 (excluding expert opinions based on the defendant's internal documents which do not "set[] the  
12 legal standard . . . under the state tort laws applicable in this MDL proceeding"). Opinions that  
13 turn settled law on its head cannot be helpful to the jury.

14 Drumwright's opinion also should be excluded because she seeks to opine on the law and  
15 thereby usurp the Court's role. For example, she opined that [REDACTED]

16 [REDACTED]  
17 [REDACTED] Drumwright Report at 110. That is  
18 improper; the Court – not Drumwright – must instruct the jury about the law. *Nationwide Transp.*,  
19 523 F.3d at 1058.

20 Drumwright likewise invades the jury's province by finding facts or opining on ultimate  
21 questions. For example, she opines that [REDACTED]

22 [REDACTED]  
23 Drumwright Report at 9. But those are matters for the jury to assess based on the evidence  
24 presented at trial. Drumwright cannot offer a narrative that she constructed "based on [the] record  
25 evidence," *Aya Healthcare*, 2020 WL 2553181, at \*6, that she selectively reviewed and based on  
26 her assessments of witness credibility,<sup>1</sup> *see* Drumwright Tr. 289:19-290:9 [REDACTED]

27 \_\_\_\_\_  
28 <sup>1</sup> Drumwright's report is also unreliable. Drumwright's report does not disclose the  
methodology she used to review relevant documents. At deposition, she testified that [REDACTED]

(emphasis added).

Indeed, to the extent Drumwright applies any methodology, she replicates the roles of judge and jury in our judicial system, but without the safeguards that make that system reliable.

For example, Drumwright

*Id.* 279:12-280:4

Drumwright also considered record evidence, determined witnesses' credibility, and applied the law to the evidence – a jury's role. But she makes factual errors and credibility determinations that a panel of unbiased jurors might not. *See id.* 290:10-294:19

Finally, Drumwright improperly seeks to opine on the Non-Management Directors' state of mind, offering testimony on

That is all improper; only the jury can draw inferences regarding the Non-Management Directors' intentions and motivations. *Rezulin*, 309 F. Supp. 2d at 547 (“Inferences about the intent or motive of parties or others lie outside the bounds of expert testimony.”).

**D. Drumwright's Opinions Are Confusing and Prejudicial Because She Invites the Jury to Conflate Ethics and Law**

Allowing Drumwright to testify would confuse the jury and prejudice the Non-Management Directors. *See Rezulin*, 309 F. Supp. 2d at 545 (allowing an expert to testify about purported ethical standards “would be likely unfairly to prejudice and confuse the trier by introducing the ‘experts’ opinions and rhetoric concerning ethics as

*See Drumwright Tr.* 35:12-36:18.

alternative and improper grounds for decision on bases other than the pertinent legal standards.”). The Non-Management Directors’ ethics are not at issue; the legality of their conduct is. The risks of confusion and prejudice substantially outweigh any probative value that Drumwright’s testimony may have. Drumwright’s opinions regarding the Non-Management Directors should be excluded in their entirety.

**II. THE COURT SHOULD EXCLUDE STEVEN B. BOYLES BECAUSE HE DOES NOT CONDUCT ANY RELEVANT OR USEFUL FINANCIAL CALCULATIONS.**

The Court should exclude Steven B. Boyles’s testimony as unhelpful and unreliable because he purports to [REDACTED], which is unavailable as a matter of law, and because his report suffers from significant methodological defects.

**A. Boyles Purports to Determine [REDACTED]**

Boyles purports to describe [REDACTED]

[REDACTED] Boyles Report (Ex. D) ¶¶ 13-48. He then claims to [REDACTED]

*Id.* ¶ 49. Boyles relies [REDACTED]

Singer

claims to [REDACTED]

Purporting to [REDACTED]

As JLI’s expert

<sup>2</sup> According to Boyles [REDACTED]

Boyles Report ¶ 13 n.8.

1 Professor Fischel explains in his Rebuttal Report, Boyles [REDACTED]

2 [REDACTED] But Altria is not a plaintiff here, and  
3 the class Plaintiffs do not stand in its shoes.

4 The [REDACTED] Boyles reaches vary according to: [REDACTED]

5 [REDACTED] See Boyles Report ¶ 80. For  
6 example, in a scenario where [REDACTED]

7 [REDACTED]

8 [REDACTED]

9 [REDACTED]

10 [REDACTED]

11 [REDACTED]

12 [REDACTED]

13 [REDACTED]

14 [REDACTED]

15 [REDACTED] Thus, his assumptions and  
16 examples are by themselves prejudicial.

17 **B. Boyles's Opinions Are Unhelpful Because They Do Not Fit Any Viable**  
18 **Liability Theory**

19 Boyles's proposed testimony does not fit any permissible liability theory and is therefore  
20 unhelpful.

21 Boyles purports to calculate [REDACTED], but that remedy is unavailable  
22 to any of the Plaintiffs as a matter of law. Neither the personal-injury nor the government-entity  
23 Plaintiffs have pleaded any claim that would [REDACTED]

24 [REDACTED]. To the extent the Plaintiffs in  
25 the class action involving economic harms suggest that their Unfair Competition Law ("UCL")  
26 and unjust-enrichment claims could allow them to disgorge this income, their argument is squarely  
27 foreclosed by California Supreme Court precedent, which makes clear that the UCL's remedies  
28 "are limited" to restitution or an injunction. *Korea Supply Co. v. Lockheed Martin Corp.*, 63 P.3d

1 937, 948 (Cal. 2003).

2 Neither remedy is available as against the Non-Management Directors. No injunction is  
 3 available (or even sought), and any income the Non-Management Directors received in the Altria  
 4 transaction is not subject to restitution. Restitution “requires both that money or property have  
 5 been lost by a plaintiff, on the one hand, *and that it have been acquired by a defendant*, on the  
 6 other.” *Phillips v. Apple Inc.*, 725 F. App’x 496, 498 (9th Cir. 2018) (quoting *Kwikset Corp. v.*  
 7 *Superior Court*, 246 P.3d 877, 895 (Cal. 2011)) (emphasis added). Plaintiffs have not alleged  
 8 – and they cannot show – that the Non-Management Directors acquired any money that belonged  
 9 to Plaintiffs because of the Altria transaction. The same analysis applies to Plaintiffs’ unjust-  
 10 enrichment claims. *See Maksoud v. Guelton*, 2017 WL 2505887, at \*6 (S.D. Cal. June 9, 2017)  
 11 (noting that “the elements of a restitution claim are identical to those of an unjust enrichment  
 12 claim” and dismissing both claims based on the same analysis).

13 Because Plaintiffs have pleaded no claim that would entitle them to disgorge any of the  
 14 income that the Non-Management Directors allegedly received in the Altria transaction, Boyles’s  
 15 analysis – [REDACTED] – is unhelpful and  
 16 irrelevant, and it must be excluded. *See, e.g., Krommenhock v. Post Foods, LLC*, 334 F.R.D. 552,  
 17 577–78 (N.D. Cal. 2020) (Orrick, J.) (granting motion to exclude expert testimony that  
 18 “measure[d] only impermissible non-restitutionary disgorgement” and therefore did “not capture  
 19 damages/restitution available to plaintiffs if they prevail” on UCL claim), *leave for recon. denied*,  
 20 2020 WL 2322993 (N.D. Cal. May 11, 2020); *Hadley v. Kellogg Sales Co.*, 324 F. Supp. 3d 1084,  
 21 1112–14 (N.D. Cal. 2018) (similar); *see also* Fischel Report (Ex. F) ¶ 12 [REDACTED]

22 [REDACTED]  
 23 [REDACTED].<sup>3</sup>

24  
 25 <sup>3</sup> This Court’s April 13, 2021 Order on the Second Round of Motions to Dismiss  
 26 considered recognizing a broader conception of restitution. *See* ECF 1694 at 22 (at the pleading  
 27 stage, “plaintiffs ‘simply need to allege that [defendants] obtained money (or property) and that  
 28 plaintiffs lost money or property as a result of defendants’ unfair practices.’”) (quoting October  
 23, 2020 Order on Substantive Motions to Dismiss at 97, ECF 1084). But this Court has rightly  
 expressed “serious concerns about whether restitution could be appropriate against these Officer  
 and Director Defendants given the size of JLI, the number of officers and directors on its board,

**C. Boyles's Opinions Suffer from Significant Methodological Defects**

Boyles's report is unreliable because he relies on [REDACTED], whose opinions are themselves unreliable and do not fit Plaintiffs' liability theories. *See* Defendant JUUL Labs, Inc.'s Omnibus *Daubert* Motion Regarding Plaintiffs' Class Certification Experts at 44, ECF 2309-3 (Aug. 28, 2021); Non-Management Directors' Opposition to Plaintiffs' Motion for Class Certification at 12-14, ECF 2303-3 (Aug. 27, 2021) (explaining [REDACTED] opinions are untethered to the theories Plaintiffs assert in their complaints or motion for class certification). Because this Court must exclude [REDACTED], it must exclude Boyles, too. *See, e.g., Kentucky Speedway, LLC v. Nat'l Ass'n of Stock Car Auto Racing, Inc.*, 588 F.3d 908, 919 (6th Cir. 2009) (excluding expert's opinion because it relied on opinion of another expert the court found unreliable).

Beyond that threshold deficiency, Boyles's report is unreliable because he misapplies [REDACTED] analysis. *See Recreational Devs. of Phoenix, Inc. v. City of Phoenix*, 220 F. Supp. 2d 1054, 1063 (D. Ariz. 2002) ("Although . . . an expert may rely on the professional studies of other experts, the Court must still determine whether an expert's testimony 'rests on a reliable foundation.'"), *aff'd*, 77 F. App'x 983 (9th Cir. 2003). [REDACTED]

[REDACTED] *See* Singer Report (Ex. G) ¶ 6. But Boyles [REDACTED]  
[REDACTED]  
[REDACTED]. *See* Boyles Report ¶ 56.

and that some aspect of JLI's business was legitimate." ECF 1084 at 99.

Boyles's report validates these concerns. Boyles ignores the Court's acknowledgment that

These assumptions [REDACTED]  
[REDACTED]

Boyles does not even try to justify this assumption, and he cannot. That is because Boyles [REDACTED]  
 [REDACTED]  
 [REDACTED]. See Fischel Report ¶¶ 33-34 [REDACTED]  
 [REDACTED] Boyles's misapplication of [REDACTED] analysis is reason enough to  
 exclude him. See *In re Zolof (Sertraline Hydrochloride) Prods. Liab. Litig.*, 858 F.3d 787, 800  
 (3d Cir. 2017) (“[A]ny step that renders the analysis unreliable under the *Daubert* factors renders  
 the expert’s testimony inadmissible.”) (emphasis in original; internal quotation marks omitted);  
*Hardeman v. Monsanto Co.*, 997 F.3d 941, 961–62 (9th Cir. 2021) (recognizing the “any step  
 principle” applies in the Ninth Circuit), *pet. for cert. docketed*, No. 21-241 (U.S. Aug. 18, 2021).  
 His failure to consider real-world evidence seals the deal. See Fischel Report ¶¶ 13-14; see also  
*Bakst v. Cmty. Mem’l Health Sys., Inc.*, 2011 WL 13214315, at \*20 (C.D. Cal. Mar. 7, 2011)  
 (“The court agrees that because [the expert’s] damages calculation is based on factual assumptions  
 that are entirely unsupported in the record, it fails meet the second prong of *Daubert*.”); cf. *Brooke*  
*Grp. Ltd. v. Brown & Williamson Tobacco Corp.*, 509 U.S. 209, 242 (1993) (“Expert testimony is  
 useful as a guide to interpreting market facts, but it is not a substitute for them.”).

Boyles misapplies [REDACTED] in other important ways as well. For example, [REDACTED]  
 [REDACTED]  
 [REDACTED] See Singer Report ¶¶ 26-29, 40 n.42. But Boyles [REDACTED]  
 [REDACTED] Boyles does not give any  
 reason to believe that [REDACTED]  
 [REDACTED]  
 [REDACTED]  
 [REDACTED]

[REDACTED] See Fischel Report ¶ 35 [REDACTED]  
 [REDACTED]  
 [REDACTED]  
 [REDACTED] But JLI discontinued all



1 but three of these flavors (Virginia Tobacco, Classic Tobacco, and Menthol), and [REDACTED]

2 [REDACTED] Boyles does not [REDACTED]

3 [REDACTED]  
4 [REDACTED]  
5 See Boyles Tr. 103:8-13. All of these examples show that Boyles misapplied [REDACTED]  
6 and is unreliable.

7 Unsurprisingly, Boyles's analysis yields absurd results that [REDACTED]

8 [REDACTED] (it is not, *see supra*).

9 Boyles's calculations [REDACTED]

10 [REDACTED] See Fischel Report ¶ 36 [REDACTED]

11 [REDACTED] (emphasis in original).

12 But even though all of the risks that [REDACTED] claim are known, and even though youth  
13 usage of JUUL is now extremely limited,<sup>4</sup> JLI continues to generate significant revenue and has  
14 significant value.<sup>5</sup> Here, too, Boyles does not even try to reconcile this fact with his results. See  
15 Fischel Report ¶¶ 13-14; *Bakst*, 2011 WL 13214315, at \*20 (excluding expert's testimony because  
16 it was "based on factual assumptions that are entirely unsupported in the record").

17 Apart from his legal and methodological flaws, each of which require exclusion, there is  
18 also a fundamental disconnect between Plaintiffs' theory of liability and Boyles's opinions.  
19 According to Plaintiffs, Altria aligned with and invested in JLI in order to addict a new generation  
20 of youth smokers, with full knowledge of addiction and safety risk. Second Am. Consolidated

21  
22 <sup>4</sup> The most recent National Tobacco Youth Survey shows that overall use of e-cigarettes by  
23 middle and high school students is below the levels that existed before JUUL products entered the  
24 market. And of that reduced number, less than 6% of high school e-cigarette users reported that  
25 they used JUUL products. Eunice Park-Lee *et al.*, *Notes from the Field: E-Cigarette Use Among*  
26 *Middle and High School Students — National Youth Tobacco Survey*, U.S. Dep't of Health and  
Human Servs./Ctrs. for Disease Control & Prevention (Oct. 1, 2021),  
<https://www.cdc.gov/mmwr/volumes/70/wr/mm7039a4.htm>.

27 <sup>5</sup> Amelia Lucas, *FDA Says It Won't Complete Review of E-Cigarette Products by Thursday*  
28 *Deadline*, CNBC (Sept. 9, 2021), <https://www.cnbc.com/2021/09/09/fda-will-reportedly-seek-more-time-before-deciding-if-juul-can-keep-selling-its-e-cigarettes.html> ("As of 2020, [JLI] held 54.7% share of the \$9.38 billion U.S. e-cigarette market.").

1 Class Action Compl. ¶ 510, ECF 1135 (“The result [of the Altria deal] was . . . a new generation  
 2 of youth customers for Altria . . .”). Plaintiffs further contend that Altria tracked JLI’s sales. *See*  
 3 *id.* ¶ 498 (stating Altria was “gathering information on JLI that confirmed Altria would be  
 4 purchasing a company with a proven track-record of sales to youth”). That means that Altria was  
 5 fully aware of the revenue supposedly attributable to youth usage and safety and addiction risks,

6 [REDACTED]  
 7 [REDACTED] Boyles makes no attempt to explain why [REDACTED]  
 8 [REDACTED]  
 9 [REDACTED]  
 10 [REDACTED] This  
 11 assumption defies common sense: [REDACTED]  
 12 [REDACTED] *See* Boyles Report ¶¶ 18,  
 13 67-68 [REDACTED] *see*  
 14 *also* Fischel Report ¶ 24 [REDACTED]  
 15 [REDACTED]  
 16 [REDACTED] Boyles’s analysis is untethered from reality, does not fit  
 17 Plaintiffs’ theory of liability, and unreliable. It should be excluded in its entirety.

18 **III. THE COURT SHOULD EXCLUDE ROBERT W. JOHNSON BECAUSE HIS**  
 19 **OPINIONS ARE NOT THE PRODUCT OF ANY ECONOMIC ANALYSIS.**

20 Robert W. Johnson, a self-styled “forensic economist,” offers unhelpful opinions that  
 21 merely regurgitate the testimony of other witnesses without any economic analysis, and his  
 22 testimony contains errors that render it unreliable. This Court should exclude his opinions about  
 23 the Non-Management Directors.

24 **A. Johnson, a Self-Identified “Forensic Economist,” Purports to [REDACTED]**  
 25 **[REDACTED] But Merely Restates Deposition**  
 26 **Testimony.**

27 Johnson is the President of Robert W. Johnson & Associates, a group of “forensic  
 28 economists” who offer expert witness assistance in areas such as damages and settlement analysis.  
 Johnson Report (Ex. H) Ex. B. Johnson has an MBA from Stanford University and a degree in

1 Business Administration, with a major in Economics, from Baruch College. *Id.* Johnson has  
 2 spent the past thirty years working as an economic expert in litigation. *Id.*; see Johnson Tr. (Ex. I)  
 3 59:20-60:5 (explaining that serving as an expert witness is his exclusive form of income).

4 Johnson's report claims to [REDACTED]  
 5 [REDACTED]  
 6 [REDACTED] Johnson  
 7 Report at 7. [REDACTED]  
 8 [REDACTED]. *Id.* at 55. First, Johnson "opines" that [REDACTED]  
 9 [REDACTED]  
 10 [REDACTED]  
 11 [REDACTED]  
 12 [REDACTED]

13 Next, Johnson "opines" that [REDACTED]  
 14 [REDACTED]  
 15 [REDACTED]  
 16 [REDACTED]. Johnson Report Addendum (Ex. K) at 26 (citing  
 17 Mr. Valani's deposition of September 20, 2021).

18 **B. Johnson's Testimony Is Unhelpful and Unreliable, Because He Performed No**  
 19 **Analysis, and His Opinions Do Not Fit the Undisputed Facts.**

20 Johnson's report violates Rules 702 and 403 because his "opinions" do no more than  
 21 regurgitate the Non-Management Directors' deposition testimony and because he [REDACTED]  
 22 [REDACTED]. *See*  
 23 *Dep't of Toxic Substances Control v. Technichem, Inc.*, 2016 WL 1029463, at \*1 (N.D. Cal. Mar.  
 24 15, 2016) (excluding an expert's opinion as unreliable in part because he "often does no more than  
 25 regurgitate information given to him by other sources"); *see also 360 Mortg. Grp., LLC v.*  
 26 *Homebridge Fin. Servs., Inc.*, 2016 WL 6075566, at \*4 (W.D. Tex. Apr. 22, 2016) (holding  
 27 damages experts' testimony unreliable when they "ignore[d]" the fact that two business entities  
 28 were "distinct").

1 Johnson purports to analyze [REDACTED] but does not. Instead, he simply [REDACTED]

2 [REDACTED]  
3 [REDACTED]  
4 [REDACTED] Johnson Report at 57-58; Johnson Report Addendum at 26. At  
5 his own deposition, Johnson conceded that [REDACTED]

6 [REDACTED] Johnson Tr. 139:25-140:2; *see* Johnson Report at 55.

7 Johnson’s opinion cannot help the jury – they can listen to the testimony themselves. *See Dep’t of*  
8 *Toxic Substances*, 2016 WL 1029463, at \*1; *Rezulin*, 309 F. Supp. 2d at 546–47 (prohibiting  
9 expert testimony that “merely repeated facts or opinions stated by other potential witnesses or in  
10 documents produced in discovery” and “drew simple inferences from documents” in evidence).  
11 Parroting back trial or deposition testimony is not the product of specialized knowledge or  
12 expertise.

13 Further, Johnson’s opinions are unhelpful and unreliable because he measures damages to  
14 which Plaintiffs are not entitled and applies an incorrect legal standard. *See Snyder v. Bank of*  
15 *Am., N.A.*, 2020 WL 6462400, at \*3 (N.D. Cal. Nov. 3, 2020) (holding that an expert’s opinion  
16 was “unreliable, as it applies the wrong standards”), *appeal pending*, No. 21-15350 (9th Cir. filed  
17 Mar. 1, 2021). To begin, his opinions are irrelevant to the class cases, because neither the UCL  
18 nor RICO permits plaintiffs to recover punitive damages. *See Calagno v. Rite Aid Corp.*, 2020  
19 WL 6700451, at \*4 (N.D. Cal. Nov. 13, 2020) (collecting cases regarding the UCL); *Sw. Marine,*  
20 *Inc. v. Triple A Mach. Shop, Inc.*, 720 F. Supp. 805, 810 (N.D. Cal. 1989) (“[P]laintiff may not  
21 seek punitive damages under . . . RICO.”).

22 In any case, Johnson’s opinions disregard the factors that courts consider when assessing  
23 these damages. Under California law, for example, the factfinder must consider the defendant’s  
24 wealth to determine punitive damages. *Prof’l Seminar Consultants, Inc. v. Sino Am. Tech. Exch.*  
25 *Council, Inc.*, 727 F.2d 1470, 1473 (9th Cir. 1984). Courts measure wealth at the time of the trial,  
26 and it is personal to each defendant. *Provident Life & Accident Ins. Co.*, 32 F. App’x 821, 825  
27 (9th Cir. 2002) (explaining that “California cases generally hold that evidence of net worth at the  
28 time of trial, not income or revenue, is the most appropriate measure of wealth for punitive

1 damages calculations”).

2 Johnson made no attempt to ascertain the Non-Management Directors’ current net worth.

3 [REDACTED]  
4 [REDACTED] Johnson Tr. 140:14-141:5. [REDACTED]  
5 [REDACTED]

6 [REDACTED] Courts have previously precluded Johnson from  
7 offering similarly crude testimony because it does not speak to the only relevant question – a  
8 defendant’s ability to pay damages. *See In re Davol, Inc./C.R. Bard, Inc., Polypropylene Hernia*  
9 *Mesh Prods. Liab. Litig.*, 2021 WL 2646771, at \*3–4 (S.D. Ohio June 28, 2021) (excluding  
10 Johnson’s testimony as irrelevant when he analyzed the financial condition of the defendant  
11 corporations’ parent company instead of the condition of the actual defendants); *Pooshs*, 287  
12 F.R.D. at 549 (excluding Johnson’s opinion because it was not based on “any generally accepted  
13 criteria or methodology”). The same result follows here.

14 Johnson’s opinion is also unhelpful and unreliable because it is contradicted by the very  
15 record he purports to recount. Mr. Pritzker testified, for example, that [REDACTED]

16 [REDACTED]  
17 [REDACTED] N. Pritzker Tr. (Ex. L) 195:11-15, 205:13-16. Mr. Pritzker also testified  
18 that [REDACTED]

19 [REDACTED]  
20 *Id.* 204:18-205:16. Johnson’s opinion is therefore based on a false assumption and does not fit the  
21 facts. That is impermissible: “[a]n opinion based on false assumptions is unhelpful in aiding the  
22 jury in its search for the truth, and is likely to mislead and confuse.” *Lightning Lube, Inc. v. Witco*  
23 *Corp.*, 4 F.3d 1153, 1175 (3d Cir. 1993) (internal quotation marks omitted); *accord Bakst*, 2011  
24 WL 13214315, at \*20 (excluding expert’s testimony because it was “based on factual assumptions  
25 that are entirely unsupported in the record”).

26 The same is true of Johnson’s analysis of Mr. Valani and Dr. Huh. Even though it is  
27 undisputed that [REDACTED] and [REDACTED]

28 [REDACTED] R. Valani Tr.

(Ex. M) 35:21-36:13; H. Huh Tr. 288:13-290:23. *See Kumho Tire Co. v. Carmichael*, 526 U.S. 137, 157 (1999) (“[N]othing in either *Daubert* or the Federal Rules of Evidence requires a district court to admit opinion evidence that is connected to existing data only by the *ipse dixit* of the expert.”) (internal quotation marks omitted).

The Court should exclude Johnson’s opinions about the Non-Management Directors.

**IV. THE COURT SHOULD PRECLUDE PLAINTIFFS’ REMAINING EXPERTS FROM TESTIFYING ABOUT THE NON-MANAGEMENT DIRECTORS.**

Twelve of Plaintiffs’ remaining experts (collectively, the “Remaining Experts”) offer redundant testimony that suffers from the same defects. These experts spend the bulk of their reports offering opinions that may fall within their areas of expertise as medical doctors, psychologists, an engineer, a consultant, and a professor of history. Then, almost as an afterthought, they venture far outside their professional fields and purport to draw sweeping factual and legal conclusions about [REDACTED]. Their “opinions” read like legal briefs and have nothing to do with any of these experts’ supposed fields of expertise – medicine, psychology, engineering, tobacco policy, and history. None is qualified to testify on matters of corporate governance. And they all offer inadmissible legal conclusions and factual findings that invade the provinces of the court and jury; they employ no methodology, cannot describe their methodology, or their methodology was dictated by Plaintiffs’ attorneys; and to the extent their opinions have any probative value (they do not), it is substantially outweighed by the risk of confusing the jury and prejudicing the Non-Management Directors. Each of Eissenberg, Grunberg, Halpern-Felsher, Jackler, Levy, Lindblom, Pratkanis, Prochaska, Proctor, Ribisl, Shihadeh, and Winickoff should be precluded from testifying about the Non-Management Directors.

**A. The Remaining Experts Are Unqualified Because They Lack Relevant Knowledge, Training, Skills, and Experience.**

The Remaining Experts all opine that [REDACTED]

1 [REDACTED]<sup>6</sup> See *Nationwide Transp.*, 523 F.3d at 1058. They also opine  
2 about [REDACTED]

3 [REDACTED] See *Therasense*, 2008 WL 2037732, at \*4;  
4 *Rezulin*, 309 F. Supp. 2d at 547.

5 None of the Remaining Experts has any qualifications to offer these opinions, or otherwise  
6 to testify about [REDACTED]. These opinions are not medical, scientific, historical, or  
7 about tobacco policy. And they are not based on any analysis, much less the application of the  
8 skills and expertise of a doctor, psychologist, engineer, tobacco-policy consultant, or historian.  
9 Whatever qualifications the Remaining Experts may have in medicine, engineering, policy, or  
10 history does not provide any basis (in knowledge, skill, experience, training, or education) to offer  
11 expert opinions on matters of corporate control and the propriety of board actions.

12 Thomas E. Eissenberg, Bonnie Halpern-Felsher, Anthony R. Pratkanis, and Judith J.  
13 Prochaska are psychologists and psychology professors. Neil E. Grunberg is an experimental  
14 social psychologist and professor. Kurt M. Ribisl is a community psychologist, tobacco  
15 researcher, and professor. Robert K. Jackler is a head and neck surgeon, professor, and a self-  
16 described “tobacco industry marketing” researcher. Jackler Report (Ex. X) at 8. Sharon Levy and  
17 Jonathan P. Winickoff are pediatricians. Alan L. Shihadeh is a mechanical engineer. Eric N.  
18 Lindblom is a consultant who focuses on legal and policy issues that concern tobacco. And  
19 Robert N. Proctor purports to be a tobacco-industry historian. Consistent with Rule 702, they  
20 cannot testify beyond their areas of expertise. *Planned Parenthood*, 402 F. Supp. 3d at 720–21;  
21 *Daubert II*, 43 F.3d at 1315.

22 To the extent that their opinions concerning the Non-Management Directors belong to any  
23 field – and they are really just factual and legal assertions masquerading as opinions – they belong  
24 to the field of corporate governance. See Macey, *Corporate Governance* at 2, 51; *NVIDIA Corp.*,

25 \_\_\_\_\_  
26 <sup>6</sup> E.g., Eissenberg Report (Ex. N) at 115-18; Grunberg Report (Ex. O) ¶¶ 68-72; Halpern-  
27 Felsher Report (Ex. P) at PDF 286; Jackler Report at 22-23, 370, 416, 418-19; Levy Report  
28 (Ex. Q) at 46-49; Lindblom Report (Ex. R) at 7, 26 n.68; Pratkanis Report (Ex. S) at 111;  
Prochaska Report (Ex. T) at 6, 90-91; Proctor Report (Ex. U) at 46, 55-56; Ribisl Report (Ex. V)  
at 77; Winickoff Report (Ex. W) at 145, 147-54, 190-91, 217, 220-21.

1 2008 WL 5382544, at \*1. But none of the Remaining Experts has any expertise in corporate  
 2 governance. *Cf. In re OSI Sys., Inc. Derivative Litig.*, 2017 WL 5634607, at \*1 (C.D. Cal. Jan. 24,  
 3 2017) (describing a professor of corporate law with numerous publications in the field of corporate  
 4 governance and securities regulation as “a corporate governance expert”). [REDACTED]

5 [REDACTED]  
 6 [REDACTED]  
 7 [REDACTED]  
 8 [REDACTED]  
 9 [REDACTED]  
 10 [REDACTED]  
 11 [REDACTED]  
 12 [REDACTED]  
 13 [REDACTED]  
 14 [REDACTED]

15 These experts are unqualified to offer any opinions about [REDACTED]

16 [REDACTED], as they do not possess the only potentially relevant expertise.

17 **B. The Remaining Experts Improperly Offer Opinions on Ultimate Questions of**  
 18 **Law and Fact, Serving as Human Highlighters for Plaintiffs.**

19 The Remaining Experts violate several aspects of *Daubert*’s helpfulness requirement. To  
 20 start, they seek to offer opinions about [REDACTED]

21 [REDACTED].<sup>8</sup> And they opine

22 <sup>7</sup> For additional information about these experts’ qualifications, see Eissenberg Report at 4-  
 23 5; Grunberg Report ¶¶ 1-2, 4-17; Halpern-Felsher CV; Jackler Report Exhibit A (CV); Lindblom  
 24 Report Exhibit A (CV); Levy Report Appendix A (CV); Pratkanis Report at 1; Prochaska Report  
 25 at 1-2 & Appendix C (CV); Proctor Report Appendix I (CV); Ribisl August 2021 CV; Shihadeh  
 Report (Ex. EE) at 2-4; Shihadeh CV 2021; Winickoff Report at 2-10.

26 <sup>8</sup> *E.g.*, Halpern-Felsher Report at 289-90 [REDACTED]  
 27 [REDACTED]; *id.* at 283; Halpern-Felsher Tr. (Ex. FF) 138:5-17, 144:21-146:17;  
 28 Eissenberg Report at 118; Grunberg Report ¶¶ 68-72; Levy Report at 8, 46, 48; Prochaska Report  
 at 6, 90-91; Proctor Tr. 75:7-23; Proctor Report at 46; Ribisl Report at 5, 77-78, 102; Shihadeh



on [REDACTED]

[REDACTED] Only the jury can draw these conclusions; certainly not a doctor, psychologist, engineer, tobacco-policy consultant, or historian. *See Therasense*, 2008 WL 2037732, at \*4; *Rezulin*, 309 F. Supp. 2d at 546–47.

The Remaining Experts also repeatedly find facts and make credibility determinations about the evidence and the record testimony.<sup>10</sup> For example, even though numerous witnesses testified that [REDACTED]

See, e.g., Halpern-Felsher Report at PDF 283-90. But the jury, and not Plaintiffs' hired experts, gets to weigh the credibility of witness testimony, balance the evidence, and draw factual conclusions. *Binder*, 769 F.2d at 602; *Candoli*, 870 F.2d at 506. Experts cannot "simply rehash[] otherwise admissible evidence about which [they have] no personal knowledge." *Fujifilm Corp. v. Motorola Mobility LLC*, 2015 WL 757575, at \*27 (N.D. Cal. Feb. 20, 2015) (Orrick, J.) (citation and quotation marks omitted).

Moreover, the Remaining Experts offer legal conclusions that masquerade as opinions – for instance, that [REDACTED]

Report at 50-51; Winickoff Report at 155, 217.

<sup>9</sup> E.g., Proctor Report at 48

Prochaska Report  
at 6, 90  
*see id.*  
at 92; Ribisl Report at 77; Shihadeh Report at 51.

<sup>10</sup> *E.g.*, Prochaska Tr. (10/29/21) (Ex. GG) at 449:17-23

11

<sup>12</sup> Shihadeh Report at 51

These opinions are unhelpful because they invade the province of the court and the jury. *BP Prods. N. Am., Inc. v. Grand Petroleum, Inc.*, 2021 WL 4482138, slip op. at 1 (N.D. Cal. Sept. 30, 2021). Questions of reasonableness, the appropriate standard of care, and other legal terms of art are not the proper subject of expert testimony. *See Galindo v. Tassio*, 2014 WL 12693525, at \*4 (N.D. Cal. June 19, 2014) (describing an expert's testimony regarding "reasonableness" as "a legal conclusion that risks usurping the jury's role"); *SEC v. Leslie*, 2010 WL 2991038, at \*9 (N.D. Cal. July 29, 2010) (excluding expert's opinion because "it is for the jury to determine whether Defendants' statements in fact were misleading"); *Datatrans Corp. v. Wells Fargo & Co.*, 2010 WL 3768105, at \*5 (E.D. Tex. Sept. 13, 2010) (describing whether defendants' exercised "control" over companies as an "ultimate legal conclusion[]"); *United States v. Avila*, 557 F.3d 809, 821 (7th Cir. 2009) (noting that "testimony about whether [the defendant] was involved in a 'conspiracy' or the like" implies an improper legal conclusion). These opinions should all be excluded.

Each of the Remaining Experts also fails to employ any expertise or methodology in formulating opinions. The experts testified that [REDACTED]

Eisenberg Report at 115; Halpern-Felsher Report at 289-90; Jackler Report at 421; Pratkanis Report at 108; Prochaska Report at 6, 91; Ribisl Report at 5, 102; Winickoff Report at 217.

<sup>13</sup> *E.g.*, Proctor Report at 55 [REDACTED]

*see id.* at 46.

<sup>14</sup> *E.g.*, Eisenberg Report at 115 [REDACTED]

*id.* at 115-18; Grunberg Report ¶¶ 68-72; Jackler Report at 416, 421; Lindblom Report at 7, 26 n.68; Pratkanis Report at 111; Prochaska Report at 6, 90-91; Proctor Report at 55; Ribisl Report at 77; Winickoff Report at 145, 153-54.

<sup>15</sup> *E.g.*, Winickoff Report at 217-21 [REDACTED]

*id.* at 155; Jackler Report at 421; Shihadeh Report at 51.

<sup>16</sup> *E.g.*, Prochaska Report at 91 [REDACTED]

*id.* at 6, 90; Pratkanis Report at 111; Winickoff Report at 220.

1 [REDACTED]  
 2 [REDACTED]  
 3 [REDACTED] See  
 4 *Hutchinson v. Hamlet*, 2006 WL 1439784, at \*2 (N.D. Cal. May 23, 2006) (excluding expert  
 5 opinion in part because the expert “failed to record his data, so it cannot be reviewed or tested”).

6 Some experts did note, however, that [REDACTED]  
 7 [REDACTED]<sup>20</sup> This resulted in remarkable gaps in their knowledge  
 8 of the case; [REDACTED]

9 [REDACTED]  
 10 [REDACTED] Grunberg Tr.  
 11 193:9-194:1. As these examples underscore, being spoon fed selective documents by Plaintiffs’  
 12 counsel is not a scientifically valid or accepted methodology.<sup>22</sup> See also *U.S. ex rel. Suter v. Nat’l*  
 13

14 <sup>17</sup> See Eissenberg Tr. 25:2-5; Grunberg Tr. 191:20-192:12, 384:13-23; Halpern-Felsher Tr.  
 15 27:15-28:9, 39:6-40:11; Jackler Report at 11 n.2; Levy Tr. 48:4-12, 77:5-12, 79:4-6; Lindblom Tr.  
 16 (Ex. JJ) 24:1-15; Pratkanis Tr. (11/8/21) (Ex. KK) at 24:3-7; Pratkanis Tr. (7/15/21) (Ex. LL) at  
 17 14:14-16:6, 29:20-25; Ribisl Tr. (Ex. MM) 39: 13-50:10; Winickoff Tr. 274:25-275:2.

18 <sup>18</sup> E.g., Winickoff Tr. 274:25-275:2 [REDACTED]  
 19 [REDACTED] Halpern-Felsher Tr. 31: 6-7; Prochaska Tr.  
 20 445:17-21; Proctor Tr. 33:7-10; Shihadeh Tr. 333:13-18; see also Ribisl Tr. 51:22-52:4

21 *But see* Levy Tr. 48:4-12, 77:5-12, 79:4-6  
 22 [REDACTED] Grunberg Tr. 385:3-  
 23 15; Lindblom Tr. 26:10-24 [REDACTED]

24 <sup>19</sup> E.g., Halpern-Felsher Tr. 31:12-32:24; Proctor Tr. 33:11-14; see Grunberg Tr. 386:25-  
 25 387:24 [REDACTED]

26 <sup>20</sup> E.g., Proctor Tr. 34:9-15 [REDACTED]  
 27 [REDACTED]  
 28 Halpern-Felsher Tr. 40:2-5; Levy Tr. 48:4-12, 77:5-12, 79:4-6; Ribisl Tr. 42:15-21, 44:11-21,  
 94:17-95:4.

<sup>21</sup> Ribisl Tr. 92:12-93:6; see *id.* 94:17-95:4.

<sup>22</sup> It is also unreliable. Even nonscientific experts must apply reliable methods and  
 principles to the facts of the case that they can explain to the court. *AI-Daiwa, Ltd. v. Apparent,*  
*Inc.*, 2015 WL 5304111, at \*1 (N.D. Cal. Sept. 9, 2015). And experts must be able to explain their  
 methods – they cannot rest on their “general qualifications” in the subject matter (if any). *United*  
*States v. Hermanek*, 289 F.3d 1076, 1093–94 (9th Cir. 2002). Plaintiffs’ experts admitted that  
 [REDACTED]

1 *Rehab Partners Inc.*, 2009 WL 3151099, at \*4 (D. Idaho Sept. 24, 2009) (“[I]f counsel improperly  
 2 provides an expert with a biased subset of documents[,] that may so skew her opinion that it  
 3 becomes inadmissible under Rule 702.”) (collecting cases). The jury can and should determine on  
 4 its own what the documents and testimony in this case show.

5 **C. The Remaining Experts Provide Confusing and Prejudicial Testimony That**  
 6 **Attempts to Make This Case about [REDACTED] and [REDACTED]**

7 Some of the Remaining Experts [REDACTED] through  
 8 factually inaccurate allegations [REDACTED]  
 9 [REDACTED] Proctor Report at 48, 55. Needless to say, name calling and moralizing are not the  
 10 proper function of expert testimony. As one court explained, “expert opinion as to the  
 11 [defendants’] ethical character of their actions simply is not relevant to these lawsuits.” *Rezulin*,  
 12 309 F. Supp. 2d at 544; *see Ollier v. Sweetwater Union High Sch. Dist.*, 768 F.3d 843, 861 (9th  
 13 Cir. 2014) (“[P]ersonal opinion testimony is inadmissible as a matter of law under Rule 702.”)  
 14 (citing *Daubert II*, 43 F.3d at 1319).

15 Halpern-Felsher engages in [REDACTED]  
 16 [REDACTED]:

17 • [REDACTED]  
 18 [REDACTED]  
 19 [REDACTED]  
 20 [REDACTED]

23 [REDACTED] Eissenberg Tr. 27:5-28:18; *see also id.* 29:21-30:1 [REDACTED]  
 24 [REDACTED]  
 25 [REDACTED]

26 [REDACTED] Jackler Tr. (Ex. NN) 73:23-74:18. *Compare*  
 27 [REDACTED]

27 [REDACTED] *with GPNE Corp. v. Apple, Inc.*, 2014 WL 1494247, at \*6 (N.D. Cal.  
 28 Apr. 16, 2014) (“Apple cannot cross-examine [this expert] on his assertions, all of which  
 fundamentally reduce to taking his opinion based on 30 years of experience for granted.”).

- [REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED] *cf. Rovid v. Graco Children's Prods., Inc.*, 2018 WL 5906075, at \*8 (N.D. Cal. Nov. 9, 2018) (explaining that expert testimony must "'fit' the facts of the case" (quoting *Daubert v. Merrell Dow Pharm., Inc.*, 509 U.S. 579, 591 (1993))).

The Court should exclude Halpern-Felsher's prejudicial and confusing attempts to [REDACTED]  
[REDACTED] *See Rogers v. Raymark Indus., Inc.*, 922 F.2d 1426, 1430 (9th Cir. 1991) ("Rule 403 permits the court to exclude evidence if its probative value is substantially outweighed by the danger of unfair prejudice, confusion of the issues, [and] misleading the jury . . . ." (citing Fed. R. Evid. 403)).

The Court should also exclude Proctor's testimony, which far exceeds the bounds of proper expert opinion and is slanderous. Proctor offers numerous subjective opinions about [REDACTED]  
[REDACTED] that risk prejudicing the jury against them and have no probative value. None of these opinions is the product of expertise. None will be useful to the jury. Indeed, Proctor's "opinions" are nothing more than playground name-calling dressed up with a history Ph.D. This Court should not allow it. *See In re: Engle Progeny Cases Tobacco Litig.*, 2008 WL 8910991 (Fla. Cir. Ct. Dec. 4, 2008) (declaring mistrial because Proctor implied that defendants were racists, including by using a racial epithet in open court); *GST Telecomms., Inc. v. Irwin*, 192 F.R.D. 109, 111 (S.D.N.Y. 2000) ("[T]he Court should not shift to [expert] witnesses the responsibility to give conclusory opinions and characterizations of the business conduct portrayed.").

For instance, Proctor's [REDACTED] has no place in the courtroom:

- [REDACTED]  
[REDACTED] Proctor Report at 55.

- 1 • [REDACTED]
- 2 [REDACTED]
- 3 *Id.* at 48, 55. This is probative of nothing.
- 4 • [REDACTED]
- 5 [REDACTED] *Id.* at 55; *see also Drake v. R.J. Reynolds Tobacco*
- 6 *Co.*, 2015 WL 12746105, at \*1 (S.D. Fla. Jan. 29, 2015) (“[A]t no point may Proctor
- 7 testify that Defendants are engaged in an ongoing ‘conspiracy.’”).

8 In any event, Proctor’s [REDACTED]

9 [REDACTED] *See MLC Intellectual Prop., LLC v. Micron Tech., Inc.*, 2019

10 WL 2716512, at \*11 (N.D. Cal. June 28, 2019) (excluding expert testimony that contained

11 “blatantly pejorative” language such as “‘invention plagiarists’”); *Belisle v. BNSF Ry. Co.*, 2010

12 WL 1424344, at \*10–11 (D. Kan. Apr. 5, 2010) (excluding an expert’s “pejorative” and

13 “unnecessarily dramatic” statements as “prejudicial”).

14 Finally, Proctor’s [REDACTED]

15 [REDACTED]

16 [REDACTED]

17 [REDACTED] Proctor Report at 49, 54-55, 56, 65; *see Pease v.*

18 *Lycoming Engines*, 2012 WL 162551, at \*6 (M.D. Pa. Jan. 19, 2012) (stating, in a products

19 liability action, that “[i]n general, it is prejudicial error to allow into evidence the wealth of a

20 litigant ‘except where position or wealth is necessarily involved in determining the damages

21 sustained.’”) (citation omitted). The Court must exclude Proctor’s opinions [REDACTED]

22 [REDACTED] as well.

### 23 CONCLUSION

24 For the above reasons, this Court should exclude Plaintiffs’ proposed expert testimony

25 regarding the Non-Management Directors.

26

27

28

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Respectfully submitted,

2  
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